



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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LaSalle Solutions Achieves Cisco Advanced Enterprise Networks Architecture Specialization in US

ROSEMONT, Ill., June 18, 2015 — To support the expanding role of Enterprise Networks solutions that leverage the intelligence of the network, [LaSalle Solutions](#) announced today that it has achieved the Advanced Enterprise Networks Architecture Specialization from Cisco. The specialization recognizes LaSalle Solutions as having fulfilled the training requirements and program prerequisites to sell, design and deploy comprehensive Cisco Enterprise Networks Architecture solutions.

As a Cisco Advanced Enterprise Networks Architecture Specialized Partner, LaSalle Solutions has invested in the training required to deliver differentiated business value through the foundation of the Enterprise Networks architecture. Cisco Advanced Enterprise Networks Architecture Specialized Partners work with new and existing technologies to align components of this architecture with their customers' strategic goals, helping transform business processes, boost organizational efficiency and accelerate the time to market.

"We are proud to receive Cisco Advanced Enterprise Networks Architecture Specialized Partner designation," said Steven Robb, president of the solutions group at LaSalle Solutions. "LaSalle Solutions, like Cisco, is dedicated to our customers and to building long-term relationships. With this specialization, we can continue to deliver the best options for our customers to increase performance, security and reliability, enabling them to become more efficient and profitable."

The [Cisco Channel Partner Program](#) provides partners with the training required to build sales, design and technical talent and then validates their skills through a third-party audit.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets. These services include acquisition and financing, IT asset management, maintenance contracts management, remarketing

and disposition. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

LaSalle Solutions is a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago. MB Financial, Inc. is the publicly traded holding company for MB Financial Bank, N.A. and is traded on the NASDAQ as "MBFI."

For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

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