



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

LaSalle Brings Financial Freedom and Peace of Mind to Professional Service Organizations



Helping You Manage Today's Professional Service Challenges

In an increasingly complex and competitive business marketplace, one of the top challenges that professional services organizations face is keeping up with continuous technological changes. LaSalle Solutions helps organizations evolve to stay up-to-date with new technology and meet customer expectations.

People, Process, Technology

LaSalle works with customers to develop flexible, customized lease programs with no hidden details, fees or clauses. Our leasing options optimize customer spend to ensure the best possible return on investment (ROI) and a negative internal rate of return (IRR).

We provide customers with life-cycle asset management for equipment of all types, with single-source solutions for technology equipment acquisition, financing, asset and contract management and disposal.

Leasing with LaSalle provides:



Consultation: Helping educate you on how to properly utilize leasing and which types of assets to lease. We recommend what is best for you, not what's best for LaSalle



Flexibility: Working with you to set up programs and processes that meet your needs. Our customized solutions help optimize your workflow, whether through leases, management of assets or helping to cycle equipment and ensure optimal ROI.



Transparency & Accountability: Providing you with the economics of the deal and quote based on accurate residual values, helping to prevent hidden fees and additional charges at the end of term. We do not charge UCC filing fees, doc fees, evergreen clauses or any other yield enhancement fees.



Risk & Obsolescence Mitigation: Assuming the risk of ownership and disposition of your equipment, mitigating the technology risk to keep your assets up-to-date and protect you from obsolescence.



Capital Preservation & Optimization: Peace of mind knowing your organization's lease programs are properly executed to provide the lowest total cost throughout the equipment's useful life.

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Find out how **LaSalle** can help you save today!

www.elasalle.com | info@elasalle.com | Phone: (847) 823-9600

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Cloud-based Management

With LaSalle's market-leading cloud-based platform, LAMPSM, you can easily track, manage and report on all your lease schedules, assets and service contracts 24/7:

- View and search by type, location, serial number, contract number, lease schedule, leased item maturity date, etc.
- Manage multiple assets and vendors.
- Track moves, adds, changes.
- Add custom fields unique to your organization.
- Generate and schedule reports for better management and planning.
- View from your desktop, laptop or mobile device.



A Partner You Can Trust

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology assets. Our processes, outstanding customer service and LAMP platform enable customers to more economically and effectively manage their assets and plan to meet their goals.



“I’ve worked with LaSalle Solutions for 10+ years to build, maintain and upgrade our firm’s IT infrastructure. They are flexible, process new projects quickly, provide accurate lease reporting and efficiently help us coordinate our equipment returns.”

– Law Firm CIO



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